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Tobacco Market Review

Flue-cured, 2003 Crop



Contents

Page

Review of the 2003 Marketing Season.....	3
Map of the Flue-Cured Tobacco Auction Markets.....	4
Map of the Flue-Cured Tobacco Contract Centers.....	5
Summary of Standard Flue-Cured Tobacco Grades	6

Table

1. Initial and final designation for Auction Markets, 2003 crop.....	7
2. Warehouse charges by states, 2003 crop	7
3. Tobacco received by the Stabilization Corporation, 2002-2003 crops	7
4. Opening and closing dates, and number of Northern operating firms, 2002-2003 crops	8
5. Opening and closing dates, and number of Southern operating firms, 2002-2003 crops	9
6. Movement of tobacco across state lines, 2003 crop	10
7. Producers' sales, value, and average price, 2002-2003 crops.....	10
8. Gross sales, value, and average price; resales, average price, and percentage of gross sales, 2002-2003 crops	10
9. Producers' sales, value, and average price by marketing area, 2002-2003 crops	11-12
10. Gross sales, value, and average price by marketing area, 2002-2003 crops.....	13-14
11. Resales, average price, and percentage of gross sales by marketing area, 2002-2003 crops.....	15
12. Season auction bid averages and producers' price support schedule by individual grades, per 100 pounds.....	16-18
13. Average prices by weeks for representative grades and season averages, Northern Auction.....	19
14. Average prices by weeks for representative grades and season averages, Southern Auction.....	20
15. Percentage distribution by groups and Marketing Area, 2002-2003 crops.....	21
16. Percentage distribution by qualities and Marketing Area, 2002-2003 crops.....	21
17. Percentage distribution by colors and Marketing Area, 2002-2003 crops.....	21
18. Percentage distribution by grades of Auction, Contract and All Flue-Cured Sales 2003 crop.....	22-23
19. Percentage breakdown of marketings by selected groupings, 2002-2003 crops.....	23
20. Group averages by maturity, 2003 crop	23

REVIEW OF THE 2003 MARKETING SEASON

Flue-Cured tobacco producers were faced with unseasonably wet growing conditions from Florida all the way to Virginia, which resulted in transplanting delays and some replanting of entire fields. Maturity of the crop was delayed by several weeks. A shorter marketing season was needed for the crop that was considerably smaller in size than last year. On a more positive note, the tobacco that made it to market was of a better quality when compared to last season's drought stricken crop. For the second year in a row, companies showed only limited interest in tobacco sold at auction, resulting in a very high percentage of auction sales being placed into the loan program.

Sale of the 2003 crop began when contract centers in the Northern Area started receiving tobacco on July 14. All contract centers closed by October 31, having operated a total of 73 days, 18 less than last year. Thirty-seven contract centers operated in twenty-four markets. Auction sales began July 29 in the Southern Area and July 30 in the Northern Area. Auction sales ended November 6, and totaled 56 days, 8 less than last season. Thirty-eight auction warehouses held sales in twenty-four markets during the 2003 season, with fourteen of these being operated as marketing centers by the Flue-Cured Stabilization Corporation. Eight and one-half sets of buyers and graders were utilized this year. For the third year in a row, there were no auctions in Florida.

SALES AND AVERAGES

Producers' sales at auction totaled 93,654,915 pounds, down 18.7 percent from 2002. The average price of \$179.61 was up \$3.83 from the 2002 average of \$175.78 per hundred pounds. Producers sold 411,924,458 pounds of contracted tobacco for an average of \$186.50 per hundred, up \$2.11 from last year. Total net sales (auction and contract) amounted to 505,579,373 pounds and averaged \$185.22, a gain of \$2.58 over the previous season. This total includes an estimated 55.3 million pounds of carry-over tobacco from 2002 crop production, but does not include 2,039,112 pounds of nonauction tobacco, which was not contracted. These gains can be attributed to the fact that producers sold more high quality, desirable tobacco than last year. These prices do not reflect assessments.

AUCTION GRADE BID AVERAGES

Most auction bid averages dropped several dollars per hundred when compared to the previous year for the heaviest volume grades, even though the majority of individual support rates were unchanged. Most companies were offering just \$1 or \$2 above the support rates this year, whereas the previous season had recorded bids that were several dollars above the support rates. Bids for leaf and smoking leaf tobacco slipped \$1 to \$4, and were in a range of \$167 to \$193 per hundred pounds. Most cutters averaged \$177, a loss of \$2. Lugs were off \$1 to \$4, and sold for either \$155 or \$165. Priming and nondescript grades suffered the largest decreases of \$10 to \$26, with averages from \$64 to \$140 per hundred pounds.

COMPOSITION OF OFFERINGS

Producers offered more mid-stalk marketings, with less leaf and nondescript grades than last season. Leaf and smoking leaf percentages were basically unchanged at Northern Area selling points, with declines noted at Southern markets. Improvements in the amount of ripe tobacco were recorded at both auction and contract centers, with the Southern Area showing the largest gains on a percentage basis. As a whole, the Southern Area recorded a greater increase in the amount of good quality tobacco, while Northern contract centers had the highest percentage of choice and fine offerings at over 5 percent. Very little poor quality tobacco was presented for sale this year in either area. The ten heaviest volume grades and their percentages were as follows: B4K (16.1); B4F

(13.4); B3K (6.9); X3F (4.7); C4F (4.6); X3L (3.9); B3F (3.8); X4F (3.4); B4KM (3.3), and B4KF (3.2).

LOAN RATES

Advance loan rates by grade for 2003 were based on an average support level of \$1.663 per pound, compared with \$1.656 for the 2002 season. Five individual grades decreased by \$2, while all other grades remained unchanged from the previous year. The Flue-Cured Stabilization Corporation deducted one cent per pound from the advance loan rate to offset overhead costs.

STABILIZATION RECEIPTS

The Flue-Cured Stabilization Corporation received 68.1 million pounds or 13.5 percent of all flue-cured net sales, including contracted tobacco. This compares to 59.8 million pounds or 10.6 percent last year. For auction sales only, 72.7 percent of producers' sales went into the loan program compared to 51.9 percent during the 2002 crop season. Percentages of loan receipts by group, as provided by Stabilization, follow:

GROUP	2003 CROP	2002 CROP
Leaf (B)	74.8	80.9
Smoking Leaf (H)	3.1	1.9
Cutters (C)	7.3	4.1
Lugs (X)	14.2	11.9
Primings (P)	0.6	1.2
Mixed (M)	*	*

* Less than one-tenth of one percent.

MARKETING REGULATIONS

The marketing of flue-cured tobacco is regulated by the grower designation plan, which began in 1974. In 2003, the "no-net-cost" assessment was 2.5 cents per pound for both growers and buyers, for a total of 5 cents per pound. Growers were required to certify that any pesticides (including plant regulators, defoliants, or desiccants) they used had been approved by the Environmental Protection Agency (EPA), and that they had not planted a discount variety. The USDA-FSA checked for compliance by random sampling. Growers were also required to certify that any barns used to cure tobacco had been retrofitted with heat exchangers to qualify for the full advance loan rate. Thirty-four grades continued to be restricted for use, and the special "M" prefix was not used. The 2003 user fee for grading services of the USDA-AMS Tobacco Programs remained at 90 cents per hundred.

PRELIMINARY 2004 INFORMATION

The Secretary of Agriculture released the 2004 basic marketing quota in December 2003. The quota was announced at 471.3 million pounds, down from the 2003 figure of 526.3 million. The 2004 effective quota is expected to be 500.0 million pounds or about 7 percent below 2003. The national acreage allotment of 225,732 acres compares to 252,059 acres for 2003. The national yield goal remained at 2,088 pounds per acre. The "no-net-cost" assessment for 2004 has been doubled and is set at 10.0 cents per pound, shared equally by growers and buyers. The advance loan level for 2004 has been increased to \$1.690 per pound. According to figures released by FSA in January 2004, flue-cured producers currently have just 4.4 million pounds of carry-over tobacco on hand from 2003 crop production.

Flue-Cured Tobacco Auction Markets and Marketing Areas



Flue-Cured Tobacco Contract Centers and Marketing Areas



**SUMMARY OF STANDARD FLUE-CURED TOBACCO GRADES 1/
Key to Standard Grade marks for Flue-Cured Tobacco**

Groups	Qualities	Color Symbols		Combination Symbols
B – Leaf	1 – Choice	L – Lemon	KL – Variegated lemon	XL – Lugs side
H – Smoking Leaf	2 – Fine	F – Orange	KF – Variegated orange	PO – Oxidized primings
C – Cutters	3 – Good	FR – Orange red	KD – Variegated dark red	XO – Oxidized lugs or cutters
X – Lugs	4 – Fair	R – Red	KV – Variegated greenish	BO – Oxidized leaf or smoking leaf
P – Primings	5 – Low	K – Variegated	KM – Variegated mixed	GL – Thin-bodied nondescript
M – Mixed	6 – Poor	KR – Variegated red or scorched	G – Green	GF – Medium-bodied nondescript
N – Nondescript		V – Greenish	GR – Green red	LP – Lemon (primings side)
S – Scrap		LL – Whitish-lemon	GK – Green variegated	FP – Orange (primings side)
			GG – Gray green	KK – Excessively scorched
		Special factor	Special symbol	
		W – Wet	S – Slick	
		U – Unsound		
		Sand or Dirt		
		M – Mixed 4/		

Special factors "sand" or "dirt" may be applied to all priming grades and to first quality nondescript from the priming side.

Special factor "M" is applied to all grades containing 25 percent of an adjacent group

Individual flue-cured grades

Leaf:	B5V	B6G 2/	C4F	X3S 2/	Nondescript:
B1L	B3S 2/	B5GR 2/	C5F	X4S 2/	N1L
B2L	B4S 2/	B4GK	C5FP 2/	X4KL	N1XL
B3L	B5S 2/	B5GK	C4KR	X4KF	N1K
B4L	B3KL	B6GK 2/	C4V	X4KV	N1R
B5L	B4KL	B5GG 2/	C4S 2/	X3KM	N1GL
B6L 2/	B5KL	Smoking Leaf:	C4KL	X4KM	N1GF
B1F	B6KL 2/	H3F	C4KF	X4GK	N1KV
B2F	B3KF	H4F	C4KM	X4G	N1GR
B3F	B4KF	H5F	C4KK 2/	X5G	N1GG
B4F	B5KF	H6F 2/	C4G	Primings:	N1PO 2/
B5F	B6KF 3/	H4FR	C4GK	P2L	N1XO
B6F 2/	B3KD 2/	H5FR	Lugs:	P3L	N1BO
B1FR	B4KD 2/	H6FR 2/	X1L	P4L	N2
B2FR	B5KD 2/	H4K	X2L	P5L	
B3FR	B6KD 2/	H5K	X3L	P2F	
B4FR	B4KV	H6K 3/	X4L	P3F	
B5FR	B5KV	Cutters:	X5L	P4F	
B6FR 2/	B6KV 3/	C1L	X3LL 2/	P5F	
B5R 2/	B3KM	C2L	X4LL 2/	P4G	
B3K	B4KM	C3L	X1F	P5G	
B4K	B5KM	C4L	X2F	Mixed:	
B5K	B6KM 2/	C5L	X3F	M4F	
B6K 3/	B3KK 2/	C4LL 2/	X4F	M5F	
B3KR	B4KK 2/	C5LL 2/	X5F	M4KR	
B4KR	B5KK 2/	C5LP 2/	X3KR	M4KM	
B5KR	B6KK 2/	C1F	X4KR	M5KM	
B3V	B4G	C2F	X3V	M4GK	
B4V	B5G	C3F	X4V	M5GK	

1/ Tobacco not covered by the standard grades is designated "No-G," "No-G-F" or "No-G-Nested"

2/ Restricted for use since 1995 marketing season

3/ Reinstated for use beginning with the 1999 marketing season

4/ Special factor "M" was suspended for use in 2001 season.

Table 1. Initial and final designations for Auction Markets, 2003 crop 1/

Northern Auction			Southern Auction		
States and Markets	Initial Pounds	Final Pounds	States and Markets	Initial Pounds	Final Pounds
Virginia:			Georgia:		
Clark-Chase	571,123	442,105	Douglas	267,519	2/
Danville	8,026,929	5,711,541	Moultrie	954,966	1,630,363
South Boston	2,515,000	2,042,348	Nashville	1,740,431	1,663,889
South Hill	4,437,306	5,140,571	Statesboro	2,628,991	1,827,906
Total Virginia	15,550,358	13,336,565	Vidalia	1,326,902	1,146,661
North Carolina:			Total Georgia	6,918,809	6,268,819
Clinton	6,898,731	5,440,811	South Carolina:		
Goldsboro	211,578	2/	Kings-Hemway	180,522	2/
Kinston	6,218,819	4,121,321	Lake City	18,211,976	16,698,016
Oxford	7,835,405	6,460,161	Mullins	5,181,645	5,103,665
Roanoke River	13,135,056	8,798,296	Total South Carolina	23,574,143	21,801,681
Rocky Mount	1,192,004	1,190,102	North Carolina:		
Roxboro	671,948	448,917	Clark-Chad	3,895,236	3,098,539
Smithfield	6,247,835	3,360,697	Frmont-FrBlf-Loris	9,770,780	7,959,486
Stone-Mad	1,975,138	1,914,711	Tab-White	8,380,650	8,048,872
Wallace	2,629,219	2,476,965	Total North Carolina	22,046,666	19,106,897
Wilson	14,842,894	13,749,495	Total Southern Area	52,539,618	47,177,397
Winston-Salem	5,673,573	4,855,628	Total Auction	135,622,176	113,331,066
Total North Carolina	67,532,200	52,817,104			
Total Northern Area	83,082,558	66,153,669			

1/ Producers are allowed to designate 103 percent of their effective quota.

2/ Market did not operate during 2003 season.

Table 2. Warehouse charges by states, 2003 crop 1/

State	Auction Fee 2/	Commission on gross sales 3/	Additional charges	
			Percent	
Georgia	15 cents on all piles of 100 pounds or less and 25 cents on all piles over 100 pounds		3-1/2	3/
North Carolina			2-1/2	
South Carolina			2-1/2	4/
Virginia	25 cents per pile		2-1/2	

1/ No warehouse charges, auction or commission fees are charged at Stabilization's Marketing Centers to members.

2/ Maximum permitted under State law.

3/ Georgia is commission only - no auction fee or additional charges.

4/ South Carolina has the option to charge 3 percent commission with no auction fee or additional charges.

Table 3. Tobacco received by the Stabilization Corporation, 2002-2003 crops 1/

Crop Year	Receipts (Green Weight) 1,000 lbs.	Percentage of Net Sales	Receipts (Green Weight) 1,000 lbs.	Percentage of Net Sales	Receipts (Green Weight) 1,000 lbs.	Percentage of Net Sales
	Northern Auction		Southern Auction		All Flue-Cured	
2003	39,743	72.9	28,358	72.4	68,100	72.7
2002	35,023	50.4	24,780	54.2	59,803	51.9

1/ Percentage of net sales is derived from auction sales only.

Table 4. Opening and closing dates, and number of Northern operating firms, 2002-2003 crops

States and Markets	2003				2002			
	Opening Date	Closing Date	Sales Days	No. of Firms	Opening Date	Closing Date	Sales Days	No. of Firms
Northern Auction								
Virginia:								
Clark-Chase	Aug. 11	Nov. 03	11	2	Aug. 13	Nov. 14	7	2
Danville	Aug. 05	Nov. 06	28	1	Aug. 07	Nov. 20	16	1
South Boston	Aug. 12	Nov. 04	12	1	Aug. 08	Nov. 19	14	1
South Hill	Aug. 06	Nov. 05	19	1	Aug. 07	Nov. 14	16	2
Total Virginia				5				6
North Carolina:								
Clinton	Jul. 30	Oct. 16	16	1	Aug. 05	Oct. 22	15	1
Kinston	Jul. 31	Oct. 15	15	1	Jul. 31	Oct. 23	16	1
Oxford	Aug. 05	Nov. 06	28	3	Aug. 08	Nov. 21	12	2
Roanoke River	Jul. 30	Oct. 23	47	1	Jul. 31	Nov. 07	34	2
Rocky Mount	Aug. 04	Oct. 28	12	1		1/		
Roxboro	Aug. 12	Oct. 27	11	1		1/		
Smithfield	Aug. 04	Oct. 14	11	1	Aug. 01	Oct. 24	17	1
Stone-Mad	Aug. 11	Nov. 05	13	2	Aug. 12	Nov. 18	10	2
Wallace	Jul. 31	Oct. 15	14	1	Aug. 01	Oct. 23	11	1
Wilson	Jul. 30	Oct. 29	50	2	Jul. 31	Nov. 06	53	2
Winston-Salem	Aug. 06	Nov. 05	24	1	Aug. 06	Nov. 14	21	1
Total North Carolina				15				13
Total Northern Auction	Jul. 30	Nov. 06	55	20	Jul. 31	Nov. 21	63	19

Northern Contract								
Virginia:								
Clark-Chase	Jul. 14	Oct. 30	49	2	Jul. 22	Nov. 12	54	2
Danville	Jul. 30	Oct. 30	44	2	Jul. 23	Nov. 07	64	2
South Hill	Jul. 28	Oct. 30	43	2	Jul. 08	Nov. 07	64	2
Total Virginia				6				6
North Carolina:								
Burl-Meb	1/				Jul. 17	Nov. 05	16	2
Farmville	Jul. 28	Oct. 20	40	2	Jul. 15	Oct. 31	50	1
Fuquay-Varina	Jul. 28	Oct. 09	18	1	Jul. 17	Oct. 31	29	1
Henderson	Jul. 31	Oct. 29	51	1	Jul. 16	Nov. 08	57	3
Kinston	Jul. 28	Oct. 15	46	3	Jul. 08	Oct. 17	61	1
Louisburg	Jul. 29	Oct. 23	23	1	Jul. 16	Nov. 06	36	1
Oxford	1/				Jul. 23	Nov. 15	25	1
Reidsville	Jul. 29	Oct. 30	44	1	Jul. 23	Nov. 12	55	1
Roanoke River	Aug. 06	Oct. 16	44	1	Aug. 05	Oct. 17	48	
Roxboro	Jul. 28	Oct. 23	20	1	Jul. 16	Nov. 07	55	2
Smithfield	Aug. 11	Oct. 16	41	1	Aug. 05	Oct. 24	47	1
Wilson	Jul. 17	Oct. 23	56	5	Jul. 08	Nov. 06	72	5
Winston-Salem	Jul. 28	Oct. 31	50	2	Jul. 08	Nov. 14	65	2
Total North Carolina				19				22
Total Northern Contract	Jul. 14	Oct. 31	72	25	Jul. 08	Nov. 15	91	28

1/ Did not operate during the season.

Table 5. Opening and closing dates, and number of Southern operating firms, 2002-2003 crops

States and Markets	2003				2002			
Southern Auction	Opening Dates	Closing Dates	Sales Days	No. of Firms	Opening Dates	Closing Dates	Sales Days	No. of Firms
Georgia:								
Douglas	1/				Aug. 05	Oct. 03	7	1
Moultrie	Jul. 29	Oct. 07	11	1	Aug. 05	Sep. 26	5	1
Nashville	Jul. 29	Oct. 07	11	1	Aug. 27	Sep. 24	3	2
Statesboro	Jul. 31	Sep. 29	8	1	Jul. 30	Oct. 08	11	1
Vidalia	Aug. 04	Sep. 29	7	1	1/			
Total Georgia			4					5
South Carolina:								
Kings-Hemway	1/				Aug. 01	Oct. 01	5	2
Lake City	Jul. 29	Oct. 15	39	4	Jul. 30	Oct. 16	41	4
Mullins	Jul. 30	Oct. 16	18	1	Jul. 31	Oct. 17	20	1
Total South Carolina			5					7
North Carolina:								
Clark-Chad	Jul. 30	Oct. 15	17	2	Jul. 31	Oct. 22	15	2
Frmont-FrBlf-Loris	Jul. 29	Oct. 16	24	4	Jul. 30	Oct. 24	23	4
Tab-White	Jul. 29	Oct. 16	22	3	Jul. 30	Oct. 22	22	3
Total North Carolina			9					9
Total Southern Auction	Jul. 29	Oct. 16	43	18	Jul. 30	Oct. 24	48	21
Southern Contract								
Florida:								
Live Oak	Jul. 23	Sep. 30	34	1	Jul. 17	Sep. 24	35	1
Madison	Jul. 23	Sep. 23	30	1	Jul. 23	Sep. 25	31	1
Total Florida			2					2
Georgia:								
Alma	Jul. 30	Oct. 02	36	1	Jul. 22	Sep. 27	42	1
Blackshear	Jul. 30	Sep. 25	17	1	Jul. 22	Sep. 25	18	1
Douglas	Jul. 23	Oct. 06	40	1	Jul. 17	Oct. 09	42	1
Hazelhurst	Jul. 23	Oct. 02	40	1	Jul. 17	Oct. 14	44	1
Nashville	Jul. 29	Sep. 30	33	1	Jul. 17	Oct. 01	41	2
Val-Hira	Jul. 28	Sep. 23	33	1	Jul. 22	Sep. 26	40	1
Total Georgia			6					7
South Carolina:								
Mullins	Jul. 28	Oct. 09	47	3	Jul. 08	Oct. 17	66	3
Total South Carolina			3					3
North Carolina:								
Frmont-FrBlf-Loris	1/				Jul. 17	Oct. 23	37	1
Lumberton	Aug. 04	Oct. 08	42	1	Jul. 22	Oct. 11	54	1
Total North Carolina			1					2
Total Southern Contract	Jul. 23	Oct. 9	52	12	Jul. 08	Oct. 23	73	14

1/ Did not operate during the season.

Table 6. Movement of tobacco across state lines, 2003 Crop 1/

State Produced in:	State sold in:					Total sold out of state
	Florida	Georgia	South Carolina	North Carolina	Virginia	
2003Crop	Thousand pounds					
Alabama	---	77	---	---	---	77
Florida	---	90	---	---	---	90
Georgia	---	---	---	---	---	---
South Carolina	---	327	---	3,260	---	3,587
North Carolina	---	---	416	---	2,067	2,483
Virginia	---	---	---	664	---	664
Total	---	494	416	3,924	2,067	6,901

1/ Based on reports of the Farm Service Agency, USDA.

Table 7. Producers' sales, value, and average price, 2002-2003 crops

Crop Year	Sales Pounds	Value Dollars	Average Price Dollars
Northern Auction			
2002	69,526,106	124,206,911	178.65
2003	55,192,249	99,608,250	180.48
Northern Contract			
2002	306,353,257	565,837,197	184.70
2003	273,881,674	511,669,942	186.82
Southern Auction			
2002	45,684,241	78,309,928	171.42
2003	40,390,288	71,911,082	178.04
Southern Contract			
2002	145,031,192	266,487,078	183.74
2003	138,042,784	256,557,370	185.85
All Flue-Cured			
2002	566,594,796	1,034,841,114	182.64
2003	507,506,995	939,746,644	185.17

Table 8. Gross sales, value, and average price; resales, average price, and percentage of gross sales, 2002-2003 crops

Crop Year	Sales Pounds	Value Dollars	Average Price Dollars	Resale Pounds	Resale Average	Percentage of Gross Sales 1/
Northern Auction						
2002	71,895,568	128,366,634	178.55	2,369,462	175.56	3.30
2003	55,192,249	99,608,250	180.48	699,558	169.21	1.27
Northern Contract						
2002	306,353,257	565,837,197	184.70	----	----	----
2003	273,881,674	511,669,942	186.82	----	----	----
Southern Auction						
2002	48,009,883	82,326,880	171.48	2,325,642	172.72	4.84
2003	40,390,288	71,911,082	178.04	1,228,064	172.64	3.04
Southern Contract						
2002	145,031,192	266,487,078	183.74	----	----	----
2003	138,042,784	256,557,370	185.85	----	----	----
All Flue-Cured						
2002	571,289,900	1,043,017,789	182.57	4,695,104	174.15	0.82
2003	507,506,995	939,746,644	185.17	1,927,622	171.40	0.38

1/ Percentage of all flue-cured sales is derived from auction and contract gross sales.

Table 9. Producers' sales, value, and average price by marketing area, 2002-2003 crops

State and Market	2003 Crop			State and Market	2002 Crop		
Northern Auction	Sales Pounds	Value Dollars	Avg. Price	Northern Auction	Sales Pounds	Value Dollars	Avg. Price
Virginia:				Virginia:			
Clark-Chase	324,579	555,078	171.01	Clark-Chase	582,562	1,004,089	172.36
Danville	4,302,863	7,708,592	179.15	Danville	5,926,123	10,586,997	178.65
Kenbridge	1/			Kenbridge	1/		
Lawrenceville	1/			Lawrenceville	1/		
South Boston	1,149,397	2,021,123	175.84	South Boston	2,127,379	3,740,283	175.82
South Hill	3,431,443	6,203,643	180.79	South Hill	3,331,061	6,004,741	180.27
Total VA	9,208,282	16,488,436	179.06	Total VA	11,967,125	21,336,110	178.29
North Carolina:				North Carolina:			
Clinton	3,899,220	7,154,044	183.47	Clinton	4,948,922	8,895,273	179.74
Farmville	1/			Farmville	1/		
Goldsboro	1/			Goldsboro	1/		
Greenville	1/			Greenville	1/		
Henderson	1/			Henderson	1/		
Kinston	3,537,327	6,452,853	182.42	Kinston	6,904,466	12,555,187	181.84
Mount Airy	1/			Mount Airy	1/		
Oxford	5,847,304	10,474,470	179.13	Oxford	3,177,600	5,513,067	173.50
Reidsville	1/			Reidsville	1/		
Roanoke River	7,312,273	13,365,593	182.78	Roanoke River	10,545,263	18,839,449	178.65
Rocky Mount	1,138,030	2,019,312	177.44	Rocky Mount	1/		
Roxboro	395,363	717,012	181.36	Roxboro	1/		
Smithfield	3,289,860	5,950,735	180.88	Smithfield	5,553,113	9,955,199	179.27
Stone-Mad	1,574,232	2,605,010	165.48	Stone-Mad	2,059,110	3,534,020	171.63
Wallace	2,012,186	3,592,462	175.54	Wallace	2,890,171	5,027,344	173.95
Wilson	12,340,107	22,552,316	182.76	Wilson	15,088,449	27,206,220	180.31
Winston-Salem	3,938,507	7,052,286	179.06	Winston-Salem	6,391,887	11,345,042	177.49
Total NC	45,284,409	81,936,093	180.94	Total NC	57,558,981	102,870,801	178.72
Total Northern Auction	54,492,691	98,424,529	180.83	Total Northern Auction	69,526,106	124,206,911	178.65

Northern Contract				Northern Contract			
Virginia	53,135,409	99,715,626	187.66	Virginia	61,146,304	114,568,066	187.37
North Carolina	220,746,265	411,954,316	186.62	North Carolina	245,206,953	451,269,131	184.04
Total Northern Contract	273,881,674	511,669,942	186.82	Total Northern Contract	306,353,257	565,837,197	184.70

See footnotes at end of table.

Table 9. Producers' sales, value, and average price by marketing area, 2002-2003 crops

State and Market	2003 Crop			State and Market	2002 Crop		
Southern Auction	Sales Pounds	Value Dollars	Avg. Price	Southern Auction	Sales Pounds	Value Dollars	Avg. Price
Georgia:				Georgia:			
Alma	1/			Alma	1/		
Blackshear	1/			Blackshear	1/		
Douglas	1/			Douglas	1,036,713	1,792,534	172.91
Moultrie	1,490,323	2,760,513	185.23	Moultrie	709,560	1,308,019	184.34
Nashville	842,468	1,543,494	183.21	Nashville	35,187	55,269	157.07
Statesboro	1,274,525	2,341,073	183.68	Statesboro	2,061,320	3,706,484	179.81
Vidalia	836,269	1,487,809	177.91	Vidalia	1/		
Total GA	4,443,585	8,132,889	183.03	Total GA	3,842,780	6,862,306	178.58
South Carolina:				South Carolina:			
Conway	1/			Conway	1/		
Darl-Tim	1/			Darl-Tim	1/		
Kings-Hemway	1/			Kings-Hemway	1,367,135	2,361,718	172.75
Lake City	14,902,209	26,354,377	176.85	Lake City	15,791,137	26,698,990	169.08
Mullins	4,373,118	7,722,723	176.60	Mullins	5,216,306	8,708,357	166.94
Total SC	19,275,327	34,077,100	176.79	Total SC	22,374,578	37,769,065	168.80
North Carolina:				North Carolina:			
Clark-Chad	2,504,149	4,551,804	181.77	Clark-Chad	3,508,076	6,278,518	178.97
Frmont-FrBlf-Loris	6,445,097	11,379,713	176.56	Frmont-FrBlf	8,581,008	14,607,815	170.23
Tab-White	6,494,066	11,649,447	179.39	Tab-White	7,377,799	12,792,224	173.39
Total NC	15,443,312	27,580,964	178.59	Total NC	19,466,883	33,678,557	173.00
Total Southern Auction	39,162,224	69,790,953	178.21	Total Southern Auction	45,684,241	78,309,928	171.42
Total All-Flue Auction	93,654,915	168,215,482	179.61	Total All-Flue Auction	115,210,347	202,516,839	175.78

Southern Contract				Southern Contract			
North Carolina	21,941,333	40,767,366	185.80	North Carolina	29,154,274	53,533,552	183.62
South Carolina	49,071,930	91,344,140	186.14	South Carolina	50,979,947	92,642,429	181.72
Georgia	56,482,666	104,917,869	185.75	Georgia	54,932,341	101,580,461	184.92
Florida	10,546,855	19,527,995	185.15	Florida	9,964,630	18,730,636	187.97
Total Southern Contract	138,042,784	256,557,370	185.85	Total Southern Contract	145,031,192	266,487,078	183.74
Total All-Flue Contract	411,924,458	768,227,312	186.50	Total All-Flue Contract	451,384,449	832,324,275	184.39
Total All-Flue	505,579,373	936,442,794	185.22	Total All-Flue	566,594,796	1,034,841,11	182.64

1/ Did not operate during season.

Table 10. Gross sales, value, and average price by marketing area, 2002-2003 crops

State and Market	2003 Crop			State and Market	2002 Crop		
	Sales Pounds	Value Dollars	Avg. Price		Sales Pounds	Value Dollars	Avg. Price
Northern Auction				Northern Auction			
Virginia:				Virginia:			
Clark-Chase	327,953	561,331	171.16	Clark-Chase	592,333	1,021,829	172.51
Danville	4,321,936	7,732,376	178.91	Danville	5,990,660	10,701,750	178.64
Kenbridge	1/			Kenbridge	1/		
Lawrenceville	1/			Lawrenceville	1/		
South Boston	1,186,353	2,060,921	173.72	South Boston	2,211,860	3,872,918	175.10
South Hill	3,434,725	6,207,172	180.72	South Hill	3,358,116	6,049,241	180.14
Total VA	9,270,967	16,561,800	178.64	Total VA	12,152,969	21,645,738	178.11
North Carolina:				North Carolina:			
Clinton	3,915,199	7,170,440	183.14	Clinton	4,982,269	8,942,756	179.49
Farmville	1/			Farmville	1/		
Goldsboro	1/			Goldsboro	1/		
Greenville	1/			Greenville	1/		
Henderson	1/			Henderson	1/		
Kinston	3,686,107	6,728,319	182.53	Kinston	7,162,574	13,020,220	181.78
Mount Airy	1/			Mount Airy	1/		
Oxford	5,901,861	10,562,400	178.97	Oxford	3,237,784	5,599,022	172.93
Reidsville	1/			Reidsville	1/		
Roanoke River	7,377,010	13,475,497	182.67	Roanoke River	10,878,776	19,391,380	178.25
Rocky Mount	1,218,814	2,173,868	178.36	Rocky Mount	1/		
Roxboro	395,363	717,012	181.36	Roxboro	1/		
Smithfield	3,297,744	5,961,039	180.76	Smithfield	5,637,447	10,098,491	179.13
Stone-Mad	1,651,529	2,737,497	165.76	Stone-Mad	2,162,543	3,727,812	172.38
Wallace	2,024,037	3,613,621	178.54	Wallace	2,996,273	5,215,208	174.06
Wilson	12,505,809	22,848,906	182.71	Wilson	16,247,506	29,315,588	180.43
Winston-Salem	3,947,809	7,057,851	178.78	Winston-Salem	6,437,427	11,410,419	177.25
Total NC	45,921,282	83,046,450	180.85	Total NC	59,742,599	106,720,896	178.63
Total Northern Auction	55,192,249	99,608,250	180.48	Total Northern Auction	71,895,568	128,366,634	178.55

Northern Contract				Northern Contract			
Virginia	53,135,409	99,715,626	187.66	Virginia	61,146,304	114,568,066	187.37
North Carolina	220,746,265	411,954,316	186.62	North Carolina	245,206,953	451,269,131	184.04
Total Northern Contract	273,881,674	511,669,942	186.82	Total Northern Contract	306,353,257	565,837,197	184.70

See footnotes at end of table.

Table 10. Gross sales, value, and average price by marketing area, 2002-2003 crops

State and Market	2003 Crop			State and Market	2002 Crop		
Southern Auction	Sales Pounds	Value Dollars	Avg. Price	Southern Auction	Sales Pounds	Value Dollars	Avg. Price
Georgia:				Georgia:			
Alma	1/			Alma	1/		
Blackshear	1/			Blackshear	1/		
Douglas	1/			Douglas	1,043,091	1,804,773	173.02
Moultrie	1,523,123	2,815,440	184.85	Moultrie	749,901	1,382,331	184.34
Nashville	871,430	1,594,638	182.99	Nashville	37,267	56,912	152.71
Statesboro	1,283,620	2,358,677	183.75	Statesboro	2,120,025	3,814,425	179.92
Vidalia	895,510	1,602,985	179.00	Vidalia	1/		
Total GA	4,573,683	8,371,740	183.04	Total GA	3,950,284	7,058,441	178.68
South Carolina:				South Carolina:			
Conway	1/			Conway	1/		
Darl-Tim	1/			Darl-Tim	1/		
Kings-Hemway	1/			Kings-Hemway	1,381,086	2,385,792	172.75
Lake City	15,407,221	27,172,547	176.36	Lake City	16,600,517	28,059,153	169.03
Mullins	4,396,876	7,757,336	176.43	Mullins	5,235,890	8,724,721	166.63
Total SC	19,804,097	34,929,883	176.38	Total SC	23,217,493	39,169,666	168.71
North Carolina:				North Carolina:			
Clark-Chad	2,764,033	5,037,995	182.27	Clark-Chad	3,928,606	7,074,203	180.07
Frmont-FrBlf-Loris	6,551,436	11,555,651	176.38	Frmont-FrBlf	8,876,874	15,116,557	170.29
Tab-White	6,697,039	12,015,813	179.42	Tab-White	8,036,626	13,908,013	173.06
Total NC	16,012,508	28,609,459	178.67	Total NC	20,842,106	36,098,773	173.20
Total Southern Auction	40,390,288	71,911,082	178.04	Total Southern Auction	48,009,883	82,326,880	171.48
Total All-Flue Auction	95,582,537	171,519,332	179.45	Total All-Flue Auction	119,905,451	210,693,514	175.72

Southern Contract				Southern Contract			
North Carolina	21,941,333	40,767,366	185.80	North Carolina	29,154,274	53,533,552	183.62
South Carolina	49,071,930	91,344,140	186.14	South Carolina	50,979,947	92,642,429	181.72
Georgia	56,482,666	104,917,869	185.75	Georgia	54,932,341	101,580,461	184.92
Florida	10,546,855	19,527,995	185.15	Florida	9,964,630	18,730,636	187.97
Total Southern Contract	138,042,784	256,557,370	185.85	Total Southern Contract	145,031,192	266,487,078	183.74
Total All-Flue Contract	411,924,458	768,227,312	186.50	Total All-Flue Contract	451,384,449	832,324,275	184.39
Total All-Flue	507,506,995	939,746,644	185.17	Total All-Flue	571,289,900	1,043,017,789	182.57

1/ Did not operate during season.

Table 11. Resales, average price, and percentage of gross sales by marketing area, 2002-2003 crops 1/

State and Market		2003 Crop			State and Market		2002 Crop		
Northern Auction		Resale lbs.	Avg.	Percent	Northern Auction		Resale lbs.	Avg.	Percent
Virginia:					Virginia:				
Clark-Chase		3,374	185.33	1.03	Clark-Chase		9,771	181.56	1.65
Danville		19,073	124.70	0.44	Danville		64,537	177.81	1.08
Kenbridge		2/			Kenbridge		0	0	
Lawrenceville		2/			Lawrenceville		1,184	190.96	
South Boston		36,956	107.69	3.12	South Boston		84,481	157.00	3.82
South Hill		3,282	107.53	0.10	South Hill		27,055	164.48	0.81
Total Virginia		62,685	117.04	0.68	Total Virginia		185,844	166.61	1.53
North Carolina:					North Carolina:				
Clinton		15,979	102.61	0.41	Clinton		33,347	142.39	0.67
Farmville		2/			Farmville		2/		
Goldsboro		2/			Goldsboro		2/		
Greenville		2/			Greenville		2/		
Henderson		2/			Henderson		2/		
Kinston		148,780	185.15	4.04	Kinston		258,108	180.17	3.60
Mount Airy		2/			Mount Airy		30,823	189.22	
Oxford		54,557	161.17	0.92	Oxford		60,184	142.82	1.86
Reidsville		2/			Reidsville		104,865	180.07	
Roanoke River		64,737	169.77	0.88	Roanoke River		333,513	165.49	3.07
Rocky Mount		80,784	191.32	6.63	Rocky Mount		2/		
Roxboro		0	0	0	Roxboro		2/		
Smithfield		7,884	130.70	0.24	Smithfield		84,334	169.91	1.50
Stone-Mad		77,297	171.40	4.68	Stone-Mad		103,433	187.36	4.78
Wallace		11,851	178.54	0.59	Wallace		106,102	177.06	3.54
Wilson		165,702	178.99	1.33	Wilson		1,159,057	181.99	7.13
Winston-Salem		9,302	59.83	0.24	Winston-Salem		45,540	143.56	0.71
Total North Carolina		636,873	174.35	1.40	Total North Carolina		2,183,618	176.32	3.66
Total Northern Auction		699,558	169.21	1.28	Total Northern Auction		2,369,462	175.56	3.30

Southern Auction		Southern Auction			Southern Auction		Southern Auction		
Georgia:					Georgia:				
Alma		2/			Alma		140,590	187.10	15.20
Blackshear		2/			Blackshear		0	0	0
Douglas		2/			Douglas		6,378	191.89	0.61
Moultrie		32,800	167.46	2.15	Moultrie		40,341	184.21	5.38
Nashville		28,962	176.59	3.32	Nashville		2,080	78.99	5.58
Statesboro		9,095	193.56	0.71	Statesboro		58,705	183.87	2.77
Vidalia		59,241	194.42	6.62	Vidalia		96,706	177.87	5.79
Total Georgia		130,098	183.59	2.84	Total Georgia		523,100	184.55	9.25
South Carolina:					South Carolina:				
Conway		2/			Conway		2/		
Darl-Tim		2/			Darl-Tim		2/		
Kings-Hemway		2/			Kings-Hemway		13,951	172.56	1.01
Lake City		505,012	162.01	3.28	Lake City		809,380	168.05	4.88
Mullins		23,758	145.69	0.54	Mullins		19,584	83.56	0.37
Total South Carolina		528,770	161.28	2.67	Total South Carolina		842,915	166.16	3.63
North Carolina:					North Carolina:				
Clark-Chad		259,884	187.08	9.40	Clark-Chad		420,530	189.21	10.70
Frmont-FrBlf-Loris		106,339	165.45	1.62	Frmont-FrBlf		295,866	171.95	3.33
Tab-White		202,973	180.50	3.03	Tab-White		658,827	169.36	8.20
Total North Carolina		569,196	180.69	3.55	Total North Carolina		1,375,223	175.99	6.60
Total Southern Auction		1,228,064	172.64	3.04	Total Southern Auction		2,325,642	172.72	4.84
Total All-Flue Auction		1,927,622	171.40	2.03	Total All-Flue Auction		4,695,104	174.15	3.92

1/ Percentage of gross sales is derived from auction sales only.

2/ Did not operate during season

Table 12. Season auction bid averages and producers' price support schedule by individual grades, per 100 pounds 1/

Grade	2003 Crop Season Averages			Advance Rate 3/	Grade 2/
	Northern Auction	Southern Auction	All-Flue Auction		
B1L	---	---	---	193	B1L
B2L	---	---	---	193	B2L
B3L	193	193	193	193	B3L
B4L	193	193	193	193	B4L
B5L	177	(176)	176	176	B5L
B6L 4/	---	---	---	0	B6L 4/
B1F	---	---	---	193	B1F
B2F	193	---	193	193	B2F
B3F	193	193	193	193	B3F
B4F	193	193	193	193	B4F
B5F	177	177	177	176	B5F
B6F 4/	---	---	---	0	B6F 4/
B1FR	---	---	---	193	B1FR
B2FR	---	---	---	193	B2FR
B3FR	---	---	---	193	B3FR
B4FR	194	194	194	193	B4FR
B5FR	---	---	---	176	B5FR
B6FR 4/	---	---	---	0	B6FR 4/
BSR 4/	---	---	---	0	B5R 4/
B3K	193	193	193	193	B3K
B4K	184	184	184	182	B4K
B5K	172	173	173	171	B5K
B6K 5/	150	153	151	150	B6K 5/
B3KR	183	183	183	182	B3KR
B4KR	183	185	184	182	B4KR
B5KR	(184)	---	(183)	171	B5KR
B3V	176	(176)	176	176	B3V
B4V	176	176	176	176	B4V
B5V	---	---	---	0	B5V
B3S 4/	---	---	---	0	B3S 4/
B4S 4/	---	---	---	0	B4S 4/
B5S 4/	---	---	---	0	B5S 4/
B3KL	168	168	168	167	B3KL
B4KL	167	167	167	167	B4KL
B5KL	(55)	---	(55)	0	B5KL
B6KL 4/	---	---	---	0	B6KL 4/
B3KF	176	176	176	176	B3KF
B4KF	167	169	168	167	B4KF
B5KF	150	150	150	150	B5KF
B6KF 5/	58	76	64	0	B6KF 5/
B3KD 4/	---	---	---	0	B3KD 4/
B4KD 4/	---	---	---	0	B4KD 4/
B5KD 4/	---	---	---	0	B5KD 4/
B6KD 4/	---	---	---	0	B6KD 4/
B4KV	---	---	---	0	B4KV
B5KV	---	---	(68)	0	B5KV
B6KV 5/	---	---	---	0	B6KV 5/
B3KM	182	182	182	182	B3KM
B4KM	176	176	176	176	B4KM
B5KM	169	168	168	167	B5KM
B6KM 4/	---	---	---	0	B6KM 4/
B3KK 4/	---	---	---	0	B3KK 4/
B4KK 4/	---	---	---	0	B4KK 4/
B5KK 4/	---	---	---	0	B5KK 4/
B6KK 4/	---	---	---	0	B6KK 4/
B4G	---	---	---	0	B4G
B5G	---	---	---	0	B5G
B6G 4/	---	---	---	0	B6G 4/
B5GR 4/	---	---	---	0	B5GR 4/
B4GK	72	(114)	80	0	B4GK
B5GK	69	---	68	0	B5GK
BRGK 4/	---	---	---	0	BRGK 4/
B5GG4/	---	---	---	0	B5GG4/

See footnotes at end of table.

Table 12. Season auction bid averages and producers' price support schedule by individual grades, per 100 pounds 1/

Grade	2003 Crop Season Averages			Advance Rate 3/	Grade 2/
H3F	Northern Auction 193	Southern Auction 193	All-Flue Auction 193	193	H3F
H4F	194	194	194	193	H4F
H5F	---	180	180	176	H5F
H6F 4/	---	---	---	0	H6F 4/
H4FR	194	194	194	193	H4FR
H5FR	---	---	---	176	H5FR
H6FR 4/	---	---	---	0	H6FR 4/
H4K	186	186	186	182	H4K
H5K	178	178	178	171	H5K
H6K 5/	---	(150)	155	150	H6K 5/
C1L	---	---	---	177	C1L
C2L	---	---	---	177	C2L
C3L	178	178	178	177	C3L
C4L	177	177	177	177	C4L
C5L	158	(157)	158	157	C5L
C5LP 4/	---	---	---	0	C5LP 4/
C1F	---	---	---	177	C1F
C2F	---	---	---	177	C2F
C3F	178	179	178	177	C3F
C4F	177	177	177	177	C4F
C5F	157	157	157	157	C5F
C5FP 4/	---	---	---	0	C5FP 4/
C4KR	157	(157)	157	157	C4KR
C4V	158	159	158	157	C4V
C4LL 4/	---	---	---	0	C4LL 4/
C5LL 4/	---	---	---	0	C5LL 4/
C4S 4/	---	---	---	0	C4S 4/
C4KL	157	157	157	157	C4KL
C4KF	157	157	157	157	C4KF
C4KM	158	158	158	157	C4KM
C4KK 4/	---	---	---	0	C4KK 4/
C4G	---	(81)	(78)	0	C4G
C4GK	---	---	---	0	C4GK
X1L	---	---	---	165	X1L
X2L	166	166	166	165	X2L
X3L	165	165	165	165	X3L
X4L	156	156	156	155	X4L
X5L	147	146	146	146	X5L
X1F	(167)	---	(167)	165	X1F
X2F	166	(166)	166	165	X2F
X3F	165	165	165	165	X3F
X4F	156	155	156	155	X4F
X5F	147	147	147	146	X5F
X3KR	156	(155)	155	155	X3KR
X4KR	(154)	---	(154)	146	X4KR
X3V	148	149	148	146	X3V
X4V	147	146	146	146	X4V
X3LL 4/	---	---	---	0	X3LL 4/
X4LL 4/	---	---	---	0	X4LL 4/
X3S 4/	---	---	---	0	X3S 4/
X4S 4/	---	---	---	0	X4S 4/
X4KL	146	(146)	146	146	X4KL
X4KF	146	146	146	146	X4KF
X4KV	88	---	87	0	X4KV
X3KM	156	155	156	155	X3KM
X4KM	146	147	147	146	X4KM
X4G	---	---	---	0	X4G
X5G	---	---	---	0	X5G
X4GK	(84)	---	(91)	0	X4GK

See footnotes at end of table.

Table 12. Season auction bid averages and producers' price support schedule by individual grades, per 100 pounds 1/

Grade	2003 Crop Season Averages			Advance Rate 3/	Grade 2/
P2L	Northern Auction 156	Southern Auction ---	All-Flue Auction 156	155	P2L
P2LS	---	---	---	139	P2LS
P3L	140	141	140	139	P3L
P3LS	---	---	---	125	P3LS
P4L	140	140	140	139	P4L
P4LS	---	---	---	125	P4LS
P5L	---	---	---	0	P5L
P5LS	---	---	---	0	P5LS
P2F	156	---	156	155	P2F
P2FS	---	---	---	139	P2FS
P3F	140	140	140	139	P3F
P3FS	---	---	---	125	P3FS
P4F	140	140	140	139	P4F
P4FS	---	---	---	125	P4FS
P5F	99	---	101	0	P5F
P5FS	---	---	---	0	P5FS
P4G	(102)	---	(102)	0	P4G
P4GS	---	---	---	0	P4GS
P5G	---	---	---	0	P5G
P5GS	---	---	---	0	P5GS
M4F	---	---	---	123	M4F
M5F	---	---	---	123	M5F
M4KR	---	---	---	0	M4KR
M4KM	---	---	---	0	M4KM
M5KM	---	---	---	0	M5KM
M4GK	---	---	---	0	M4GK
M5GK	---	---	---	0	M5GK
N1L	90	---	93	0	NIL
N1LS	---	---	---	0	NILS
N1XL	82	70	77	0	N1XL
N1K	69	53	58	0	NIK
N1R	---	---	---	0	N1R
N1GL	---	---	(69)	0	N1GL
N1GLS	---	---	---	0	N1GLS
N1GF	---	---	---	0	N1GF
N1KV	---	---	---	0	N1KV
N1GR	---	---	---	0	N1GR
N1GG	---	---	---	0	N1GG
NIPO 4/	---	---	---	0	NIPO 4/
NIPOS 4/	---	---	---	0	NIPOS 4/
N1XO	110	74	95	0	N1XO
N1BO	106	75	89	0	N1BO
N2	67	65	67	0	N2
NO-G	66	64	65	0	NO-G
NO-G-F	---	---	---	0	NO-G-F
NO-G-F-S	---	---	---	0	NO-G-F-S
NO-G-N	---	---	---	0	NO-G-N
W-unsafe	---	---	---	0	W-unsafe
U-unsound	67	---	80	0	U-unsound
S-scrap	---	---	---	0	S-scrap

1/ Averages based on auction sales. Averages are shown in parentheses when at least 10 but less than 20 lots were recorded. Dashes indicate that less than 10 lots were recorded.

2/ For key to standard grademarks, see brief of classification on page 6.

3/ Commodity Credit Corporation loans made available through the Flue-Cured Cooperative Stabilization Corporation, Raleigh, North Carolina.

4/ These grades suspended for use since the 1995 marketing season.

5/ These grades reinstated for use beginning with the 1999 marketing season.

Table 13. Average prices by weeks for representative grades and season averages, Northern Auction 1/

Northern Auction – 2003 Crop

Grade	Week ending													Season 2003	Season 2002
	Aug. 1	Aug. 8	Aug. 15	Aug. 22	Aug. 29	Sep. 5	Sep. 12	Sep. 19	Sep. 26	Oct. 3	Oct. 10	Oct. 17	Oct. 24 2/		
B3L	---	---	---	---	---	193	193	193	193	193	193	193	193	193	194
B4L	---	---	---	---	193	193	193	193	193	193	193	193	193	193	194
B2F	---	---	---	---	---	---	---	---	---	---	---	---	---	193	197
B3F	---	194	194	---	194	193	193	193	193	193	193	193	193	193	194
B4F	193	193	194	---	193	193	193	193	193	193	193	193	193	193	194
B5F	---	---	---	---	176	176	---	177	177	178	---	---	---	177	180
B4FR	---	---	---	---	---	---	---	194	194	---	---	---	---	194	194
B3K	193	193	194	193	---	193	193	193	193	193	193	193	193	193	194
B4K	183	183	183	182	182	183	183	183	183	185	186	184	183	184	186
B5K	171	171	171	171	172	172	172	172	172	176	174	174	172	172	175
B6K	---	---	---	---	---	---	---	---	---	---	---	---	151	150	153
B3KR	---	---	---	---	---	184	---	183	182	---	---	---	---	183	188
B4KR	182	183	183	---	183	182	183	185	184	184	183	183	183	183	186
B4V	---	---	---	---	---	---	---	---	---	---	---	---	---	176	177
B3KL	---	---	---	---	---	167	169	167	---	---	---	---	---	168	172
B4KL	---	---	---	167	167	168	167	168	---	---	167	---	---	167	169
B3KF	---	176	176	176	176	176	176	176	176	176	176	176	176	176	179
B4KF	167	167	167	167	167	167	167	167	167	168	168	168	167	167	172
B5KF	150	151	150	150	150	150	150	150	150	151	150	151	150	150	155
B3KM	---	182	---	183	182	182	182	182	182	183	182	182	182	182	185
B4KM	---	176	176	176	176	176	176	176	176	177	177	176	176	176	179
H3F	---	---	---	---	---	---	---	---	193	---	193	---	193	---	194
H4F	---	194	---	---	---	193	193	193	194	194	194	193	193	194	194
H4FR	---	194	194	---	---	---	---	---	194	---	---	---	---	194	194
H4K	---	184	---	---	---	186	187	187	187	187	187	187	186	186	188
H5K	---	---	---	---	---	---	---	181	181	173	179	179	178	178	177
C3L	---	---	---	---	178	178	178	177	179	---	177	---	178	---	179
C4L	177	177	177	177	177	177	177	177	178	177	177	177	177	177	179
C3F	---	---	---	---	177	178	178	178	178	---	---	---	178	---	180
C4F	177	177	177	177	177	177	177	177	177	177	177	177	177	177	179
C5F	---	---	---	---	---	---	---	---	---	---	---	---	157	157	161
C4V	---	---	---	---	---	---	---	---	---	---	---	---	---	158	162
C4KL	157	---	---	157	158	158	158	---	---	---	---	---	157	157	159
C4KF	---	---	157	158	157	157	157	157	---	---	---	---	157	157	158
C4KM	157	157	160	158	157	159	158	159	159	158	160	---	158	162	162
X2L	---	166	166	166	166	166	---	---	---	---	---	---	---	166	167
X3L	165	166	166	166	165	165	165	165	165	165	165	165	165	165	166
X4L	156	156	156	156	155	155	155	155	156	155	155	155	156	156	158
X5L	---	---	---	147	---	146	---	---	---	---	---	---	147	150	150
X2F	167	166	---	166	---	---	---	---	---	---	---	---	166	166	166
X3F	165	166	166	166	165	165	165	165	165	165	165	165	165	165	166
X4F	156	156	156	156	155	156	155	155	155	155	155	155	156	156	158
X5F	---	146	147	147	147	147	147	147	147	147	147	147	147	147	150
X3V	---	---	---	---	---	---	---	---	---	---	---	---	148	156	156
X4V	---	---	---	---	---	---	---	---	---	---	---	---	147	150	150
X4KL	---	---	146	---	146	---	---	---	---	---	---	---	146	150	150
X4KF	147	147	147	146	146	146	146	146	146	146	146	146	146	146	148
X3KM	155	156	156	156	155	---	---	---	---	---	---	---	156	156	158
X4KM	146	146	147	146	---	---	---	---	---	---	---	---	146	150	150
P2L	---	156	156	157	---	156	---	---	---	---	---	---	156	---	---
P3L	140	140	140	140	141	---	---	---	---	---	---	---	140	153	153
P4L	139	140	140	140	146	---	---	---	---	---	---	---	140	148	148
P3F	140	140	140	141	141	---	---	---	---	---	---	---	140	156	156
P4F	139	140	139	140	140	141	141	141	---	---	---	---	140	148	148
P5F	---	---	107	---	---	---	---	---	---	---	---	---	99	125	125
N1XL	---	---	---	---	---	---	---	---	---	---	---	---	82	111	111
NIXO	---	---	128	---	122	85	---	---	---	---	---	---	110	112	112
N2	---	---	---	---	---	---	---	---	---	---	---	---	67	78	78
NOG	---	---	80	---	---	---	---	---	---	---	---	---	66	76	76

1/ Averages based on auction sales. Dashes indicate that less than 20 lots were recorded for the week.

2/ No averages shown after Oct. 24, due to limited sales.

Table 14. Average prices by weeks for representative grades and season averages, Southern Auction 1/

Southern Auction - 2003 Crop

Group and Grade	Week ending												Season 2003	Season 2002
	Aug. 1	Aug. 8	Aug. 15	Aug. 22	Aug. 29	Sep. 5	Sep. 12	Sep. 19	Sep. 26	Oct. 3	Oct. 10	Oct. 17 2/		
Leaf														
B3L	---	---	---	---	---	---	---	---	---	---	---	---	193	---
B4L	---	---	---	194	193	193	---	193	193	193	---	---	193	---
B3F	---	---	---	---	---	193	193	193	193	193	193	---	193	194
B4F	---	---	---	193	193	193	193	193	194	193	193	193	193	194
B5F	---	---	---	---	177	---	---	---	---	---	---	---	177	186
B4FR	---	---	---	---	---	---	---	---	---	---	---	---	194	---
B3K	---	---	---	193	193	193	193	193	193	193	193	193	193	194
B4K	182	---	---	183	183	182	182	183	184	185	185	184	184	187
B5K	171	171	---	171	172	171	175	175	174	177	172	173	174	174
B6K	---	---	---	---	---	---	---	---	---	153	---	153	153	154
B3KR	---	---	---	---	182	182	183	182	183	183	182	---	183	187
B4KR	---	---	---	---	182	183	184	187	188	188	189	---	185	185
B4KL	---	---	---	---	---	---	---	---	---	---	---	---	167	---
B3KF	---	---	---	---	176	176	---	176	---	---	---	---	176	183
B4KF	167	---	---	---	167	168	168	169	171	172	174	---	169	171
B5KF	---	150	150	---	---	151	---	152	150	---	---	---	150	153
B3KM	---	---	---	182	182	182	182	183	183	184	182	184	182	185
B4KM	176	---	176	176	176	176	176	176	177	177	176	---	176	179
B5KM	---	---	---	---	---	169	---	168	---	---	---	---	168	169
Smoking L.														
H3F	---	---	---	---	---	---	---	---	---	---	---	---	193	---
H4F	---	---	---	---	194	194	194	194	194	193	193	193	194	194
H5F	---	---	---	---	---	---	---	---	---	---	---	---	180	---
H4FR	---	---	---	---	---	---	---	---	---	---	---	---	194	---
H4K	---	---	---	---	183	184	187	185	188	188	189	187	186	190
H5K	---	---	---	---	---	173	178	---	182	188	---	---	178	182
Cutters														
C3L	---	---	---	178	177	---	---	---	---	---	---	---	178	179
C4L	177	178	177	177	177	178	177	177	177	177	---	---	177	177
C3F	---	---	---	---	183	---	---	---	---	---	---	---	179	179
C4F	177	177	177	177	177	178	177	177	177	177	177	177	177	178
C5F	---	---	---	---	---	---	---	---	---	---	---	---	157	161
C4KF	---	---	157	---	---	157	---	---	---	---	---	---	157	159
C4KM	---	158	157	158	158	157	157	158	---	---	---	---	158	161
Lugs														
X3L	166	165	166	165	165	165	165	165	165	---	---	---	165	166
X4L	156	156	156	155	155	155	155	155	155	---	---	---	156	158
X5L	---	---	---	---	---	---	---	---	---	---	---	---	146	151
X3F	166	166	166	165	165	165	165	165	165	165	---	---	165	166
X4F	156	156	155	155	155	155	155	155	155	155	---	---	155	158
X5F	---	148	146	146	147	146	147	147	147	147	146	146	147	150
X4V	---	146	---	---	---	---	---	---	---	---	---	---	146	151
X4KF	---	---	146	---	146	---	---	---	---	---	---	---	146	148
X3KM	---	155	156	155	155	155	155	155	155	155	---	---	155	160
X4KM	---	147	147	148	147	147	147	147	147	147	147	147	147	150
Primings														
P3L	142	141	---	---	---	---	---	---	---	---	---	---	141	---
P4L	139	139	---	---	---	---	---	---	---	---	---	---	140	145
P3F	140	---	---	---	---	---	---	---	---	---	---	---	140	158
P4F	140	139	---	---	---	---	---	---	---	---	---	---	140	145
Nondescript														
N1XL	---	---	---	---	---	---	---	---	80	---	---	---	70	75
N1K	---	---	---	---	---	---	---	---	---	---	---	---	53	85
N1XO	---	---	---	---	---	---	---	---	90	51	---	---	74	---
N2	---	---	---	---	---	---	---	---	---	---	---	---	65	79
NOG	---	---	56	---	---	---	---	---	---	---	---	---	64	68

1/ Averages based on auction sales. Dashes indicate that less than 20 lots were recorded for the week.

2/ No averages shown after Oct. 17, due to limited sales.

Table 15. Percentage distribution by groups and Marketing Area, 2002-2003 crops 1/

Year	A Wrappers	B Leaf	H S. Leaf	C Cutters	X Lugs	P Primings	M Mixed	N Nondescript	Misc.
Northern Auction									
2003	---	72.0	3.2	6.9	16.0	1.4	---	0.4	0.2
2002	---	71.7	3.0	5.1	15.7	3.2	---	0.8	0.4
Northern Contract									
2003	---	61.1	2.3	12.7	19.7	3.2	0.1	0.6	0.2
2002	---	61.2	3.0	9.4	15.8	8.6	---	1.7	0.3
Southern Auction									
2003	---	65.1	6.3	7.3	18.9	1.3	---	0.9	0.3
2002	---	75.5	0.9	4.9	15.5	2.0	---	0.9	0.3
Southern Contract									
2003	---	51.3	5.1	16.8	20.8	4.1	---	1.8	0.2
2002	---	58.5	6.9	9.9	18.8	2.8	0.2	2.6	0.4
All Flue-Cured									
2003	---	63.2	3.5	10.9	18.8	2.6	0.1	0.7	0.2
2002	---	68.1	3.0	6.8	15.9	4.7	---	1.2	0.4

1/ Dashes indicate a percentage of less than 0.1. Details may not add to 100 percent due to rounding.

Table 16. Percentage distribution by qualities and Marketing Area, 2002-2003 crops 1/

Year	1 Choice	2 Fine	3 Good	4 Fair	5 Low	6 2/ Poor	Nondescript	Misc.
Northern Auction								
2003	---	0.7	30.9	62.6	4.9	0.2	0.4	0.2
2002	---	0.1	21.1	66.1	11.1	0.4	0.8	0.4
Northern Contract								
2003	1.2	4.2	27.7	59.6	6.3	0.2	0.6	0.2
2002	---	1.0	20.8	64.8	10.7	0.7	1.7	0.3
Southern Auction								
2003	---	---	37.8	54.9	5.7	0.3	0.9	0.3
2002	---	---	14.1	60.2	23.0	1.6	0.9	0.3
Southern Contract								
2003	---	1.3	26.1	58.8	11.1	0.7	1.8	0.2
2002	---	0.4	11.2	60.9	22.6	2.0	2.6	0.4
All Flue-Cured								
2003	0.5	2.3	29.8	59.6	6.5	0.3	0.7	0.2
2002	---	0.4	19.2	64.4	13.7	0.8	1.2	0.4

1/ Dashes indicate a percentage of less than 0.1. Details may not add to 100 percent due to rounding.

2/ Restricted for use since 1995 crop, with the exception of grades B6K, B6KF, B6KV and H6K which were reinstated in 1999.

Table 17. Percentage distribution by colors and Marketing Area, 2002-2003 crops 1/

Year	L	F	FR-R	K-KR	LP-FP	V	LL-KV	K 2/	G-GK	Nondescript	Misc.
Northern Auction											
2003	12.1	37.5	0.4	34.6	---	0.4	---	14.4	0.1	0.4	0.2
2002	4.7	25.1	0.3	49.2	---	1.1	0.3	17.5	0.5	0.8	0.4
Northern Contract											
2003	14.4	37.0	0.1	31.1	---	0.5	---	15.6	0.3	0.6	0.2
2002	5.9	36.5	----	30.4	---	2.2	2.2	18.1	2.6	1.7	0.3
Southern Auction											
2003	11.8	30.0	0.3	37.4	---	0.5	---	18.7	0.1	0.9	0.3
2002	1.8	11.5	0.1	39.6	---	1.4	0.7	42.5	1.1	0.9	0.3
Southern Contract											
2003	21.1	40.0	0.2	18.4	---	1.3	0.2	16.3	0.6	1.8	0.2
2002	7.7	28.4	0.8	30.1	---	2.9	1.8	21.7	3.6	2.6	0.4
All Flue-Cured											
2003	14.3	36.3	0.2	31.3	---	0.6	0.1	15.8	0.3	0.7	0.2
2002	4.8	26.7	0.2	40.4	---	1.6	1.1	22.0	1.5	1.2	0.4

1/ Dashes indicate a percentage of less than 0.1. Details may not add to 100 percent due to rounding.

2/ Includes unripe colors KL, KF, KV, KM.

Table 18. Percentage distribution by grades of Auction, Contract and All Flue-Cured sales, 2003 crop 1/

Grade	2003 Crop						Grade	2003 Crop					
	Northern		Southern		All Flue-Cured	Northern		Southern		All Flue-Cured			
	Auction	Contract	Auction	Contract		Auction	Contract	Auction	Contract				
Leaf:													
B1L	--	--	--	--	--	H3F	.146	.215	.098	.498	.273		
B2L	.017	.029	--	.020	.024	H4F	1.522	1.069	2.497	2.217	1.758		
B3L	.383	.435	.122	.400	.441	H5F	.005	.066	.207	.448	.212		
B4L	2.624	1.288	1.352	1.392	1.582	H6F 3/	--	--	--	--	--		
B5L	.043	.097	.033	.282	.151	H4FR	.193	.023	.095	.056	.060		
B6L 3/	--	--	--	--	--	H5FR	--	.004	--	--	.002		
B1F	.001	.001	--	--	.001	H6FR 3/	--	--	--	--	--		
B2F	.057	.271	.001	.171	.205	H4K	1.154	.701	2.934	1.433	1.213		
B3F	2.683	4.282	1.362	3.407	3.767	H5K	.205	.201	.445	.499	.338		
B4F	20.119	11.172	12.275	13.709	13.415	H6K 4/	.005	.026	.044	.086	.048		
B5F	.199	.527	.276	1.312	.753	Total H	3.230	2.305	6.321	5.237	3.904		
B6F 3/	--	--	--	--	--	Cutters:							
B1FR	--	--	--	--	--	C1L	--	.001	--	--	.001		
B2FR	--	--	--	--	--	C2L	.002	.169	--	.070	.112		
B3FR	--	.020	.022	.023	.021	C3L	.197	1.127	.247	1.444	1.048		
B4FR	.213	.074	.172	.069	.096	C4L	2.144	2.431	2.343	3.784	2.785		
B5FR	.004	.001	--	.027	.007	C5L	.061	.190	.023	.385	.226		
B6FR 3/	--	--	--	--	--	C5LP 3/	--	--	--	--	--		
B5R 3/	--	--	--	--	--	C1F	--	.007	.003	--	.004		
B3K	11.693	6.327	16.154	3.973	6.945	C2F	.001	.206	--	.107	.152		
B4K	17.857	20.646	13.373	8.641	16.101	C3F	.271	1.626	.183	1.356	1.279		
B5K	2.489	2.543	2.161	3.342	2.659	C4F	3.011	4.058	2.976	5.990	4.589		
B6K 4/	.163	.086	.225	.304	.152	C5F	.124	.699	.132	.789	.652		
B3KR	.230	.151	.771	.275	.250	C5FP 3/	--	--	--	--	--		
B4KR	.700	.406	1.267	.306	.495	C4KR	.018	.005	.016	.080	.024		
B5KR	.007	.007	.021	.004	.008	C4V	.129	.100	.066	.355	.163		
B3V	.022	.044	.058	.271	.138	C4LL 3/	--	--	--	--	--		
B4V	.146	.139	.050	.255	.159	C5LL 3/	--	--	--	--	--		
B5V	--	--	--	.049	.015	C4S 3/	--	--	--	--	--		
B3S 3/	--	--	--	--	--	C4KL	.146	.420	.067	.119	.294		
B4S 3/	--	--	--	--	--	C4KF	.221	.391	.128	.141	.323		
B5S 3/	--	--	--	--	--	C4KM	.534	1.233	1.050	1.643	1.268		
B3KL	.176	.420	.069	.091	.283	C4KK 3/	--	--	--	--	--		
B4KL	.247	1.014	.110	.472	.721	C4G	--	.013	.016	.023	.016		
B5KL	.011	.039	--	.032	.030	C4GK	.001	.031	.015	.052	.029		
B6KL 3/	--	--	--	--	--	Total C	6.861	12.706	7.265	16.337	12.965		
B3KF	.805	.852	.351	.219	.632	Lugs:							
B4KF	3.061	4.018	.878	3.209	3.203	X1L	.006	.465	--	--	.265		
B5KF	1.232	.870	1.094	2.377	1.087	X2L	.353	1.619	.048	.587	1.085		
B6KF 4/	.071	.133	.073	.289	.118	X3L	4.076	3.393	4.577	5.766	3.935		
B3KD 3/	--	--	--	--	--	X4L	1.471	1.475	2.215	3.690	2.083		
B4KD 3/	--	--	--	--	--	X5L	.057	.108	.148	.229	.148		
B5KD 3/	--	--	--	--	--	X1F	.012	.678	--	.012	.389		
B6KD 3/	--	--	--	--	--	X2F	.114	1.625	.042	.250	1.040		
B4KV	.002	.046	--	.047	.034	X3F	5.032	5.081	4.439	3.517	4.674		
B5KV	.006	.013	.008	.064	.020	X4F	3.137	3.347	4.245	3.842	3.396		
B6KV 4/	.002	--	--	.004	.001	X5F	.312	.477	.707	.577	.517		
B3KM	4.195	1.826	7.858	2.700	2.896	X3KR	.017	.009	.031	--	.009		
B4KM	2.356	2.874	4.478	3.823	3.292	X4KR	.016	.002	.001	--	.003		
B5KM	.093	.240	.405	.359	.309	X3V	.038	.088	.070	.147	.099		
B6KM 3/	--	--	--	--	--	X4V	.088	.090	.209	.282	.146		
B3KK 3/	--	--	--	--	--	X3LL 3/	--	--	--	--	--		
B4KK 3/	--	--	--	--	--	X4LL 3/	--	--	--	--	--		
B5KK 3/	--	--	--	--	--	X3S 3/	--	--	--	--	--		
B6KK 3/	--	--	--	--	--	X4S 3/	--	--	--	--	--		
B4G	.002	.035	.010	.037	.025	X4KL	.097	.144	.027	.020	.108		
B5G	--	.003	--	--	.001	X4KF	.429	.158	.332	.093	.190		
B6G 3/	--	--	--	--	--	X4KV	.021	.041	.007	.055	.045		
B5GR 3/	--	--	--	--	--	X3KM	.397	.273	.893	.415	.367		
B4GK	.049	.148	.030	.211	.114	X4KM	.301	.591	.849	.545	.621		
B5GK	.029	.027	.005	.127	.063	X4G	.006	.037	.019	.086	.041		
B6GK 3/	--	--	--	--	--	X5G	--	.005	.001	.027	.009		
B5GG 3/	--	--	--	--	--	X4GK	.011	.005	.009	.053	.017		
TOTAL B	71.987	61.101	65.066	52.296	60.214	TOTAL X	15.993	19.710	18.869	20.192	19.187		

See footnotes at end of table.

Table 18. Percentage distribution by grades of Auction, Contract and All Flue-Cured sales, 2003 crop 1/ --Continued

Grade	2003 Crop					Grade	2003 Crop					
	Northern		Southern		All Flue-Cured		Northern		Southern		All Flue-Cured	
	Auction	Contract	Auction	Contract			Auction	Contract	Auction	Contract		
P2L	.154	.211	.001	.029	.140	NIL	.017	.023	.002	.077	.024	
P2L sand	—	.005	—	—	.002	NIL sand	—	—	—	—	—	
P3L	.301	.795	.368	1.101	.645	N1XL	.062	.090	.196	.058	.089	
P3L sand	—	—	—	—	—	N1K	.021	.037	.126	.188	.073	
P4L	.171	.537	.291	1.294	.521	NIR	—	.005	—	—	.002	
P4L sand	—	—	—	—	—	N1GL	.002	.005	.019	.024	.012	
P5L	.004	.061	.004	.089	.054	N1GL sand	—	—	—	—	—	
P5L sand	—	—	—	—	—	N1GF	.003	.003	—	.017	.005	
P2F	.032	.106	.001	.004	.072	N1KV	.001	.014	—	—	.005	
P2F sand	—	—	—	—	—	N1GR	—	—	—	—	—	
P3F	.218	.715	.106	.293	.497	N1GG	—	—	—	—	—	
P3F sand	.001	.001	—	—	.001	NIPO 3/	—	—	—	—	—	
P4F	.435	.723	.475	.940	.680	NIPO sand 3/	—	—	—	—	—	
P4F sand	.001	—	—	—	—	N1XO	.151	.233	.383	1.068	.358	
P5F	.056	.050	.004	.222	.063	NIBO	.034	.091	.068	.225	.122	
P5F sand	—	—	—	—	—	N2	.074	.098	.140	.119	.108	
P4G	.006	.007	—	.004	.007	Total N	.364	.597	.934	1.776	.780	
P4G sand	—	—	—	—	—	No-grade 2/	.136	.151	.265	.173	.116	
P5G	—	—	—	—	—	W – unsafe	.002	.004	.001	.011	.004	
P5G sand	—	—	—	—	—	U – unsound	.035	.095	.025	.004	.060	
Total P	1.378	3.211	1.250	3.975	2.682	S – scrap	—	—	—	—	—	
Mixed:												
M4F	.008	.028	—	—	.014							
M5F	.006	.008	—	—	.005							
M4KR	—	—	—	—	—							
M4KM	—	.061	.004	—	.040							
M5KM	—	.014	—	—	.007							
M4GK	—	.005	—	—	.002							
M5GK	—	.003	—	—	.002							
Total M	.013	.120	.004	—	.070	Grand Total	100.00	100.00	100.00	100.00	100.00	

1/ Dashes indicate a percentage of less than 0.001. Details may not add to totals due to rounding

2/ Includes grades No-G, No-G-F, No-G-F Sand, and No-G-Nested.

3/ These grades suspended for use since 1995 crop.

4/ These grades reinstated for use beginning with the 1999 crop.

Table 19. Percentage breakdown of marketings by selected grouping, 2002-2003 crops 1/

	Northern				Southern				All Flue-Cured	
	Auction		Contract		Auction		Contract		2003	2002
	2003	2002	2003	2002	2003	2002	2003	2002		
Premature to Mellow	84.9	80.4	83.0	75.2	80.0	54.5	80.7	70.0	82.9	73.8
Unripe	14.4	18.0	15.8	20.3	18.7	43.2	16.7	23.5	15.9	23.2
Immature	0.1	0.5	0.3	2.6	0.1	1.1	0.6	3.5	0.3	1.5
Nondescript	0.4	0.8	0.6	1.7	0.9	0.9	1.8	2.6	0.7	1.2
No-Grade 2/	0.1	0.3	0.2	0.2	0.3	0.3	0.2	0.4	0.2	0.3
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

1/ Details may not add to totals due to rounding.

2/ Includes tobacco defined as decayed, off-type and nested; also includes "W", "U", and scrap.

Table 20. Group averages by maturity, 2003 crop

Group	Mature to Mellow	Premature		Unripe		Immature	
		Dollars per hundred pounds					
Leaf (B)	188.75	----	----	173.42	----	75.82	----
Smoking Leaf (H)	189.11	----	----	----	----	----	----
Cutters (C)	176.02	----	----	157.68	----	79.62	----
Lugs (X)	160.87	----	----	149.20	----	87.32	----
Primings (P)	----	140.31	----	----	----	101.85	----
Total	181.67	140.31	----	169.90	----	79.84	----
Nondescript (N)	81.72	----	----	----	----	----	----
No-grade 1/	69.88	----	----	----	----	----	----

1/ Includes tobacco defined as decayed, off-type and nested; also includes "W", "U", and scrap.

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